

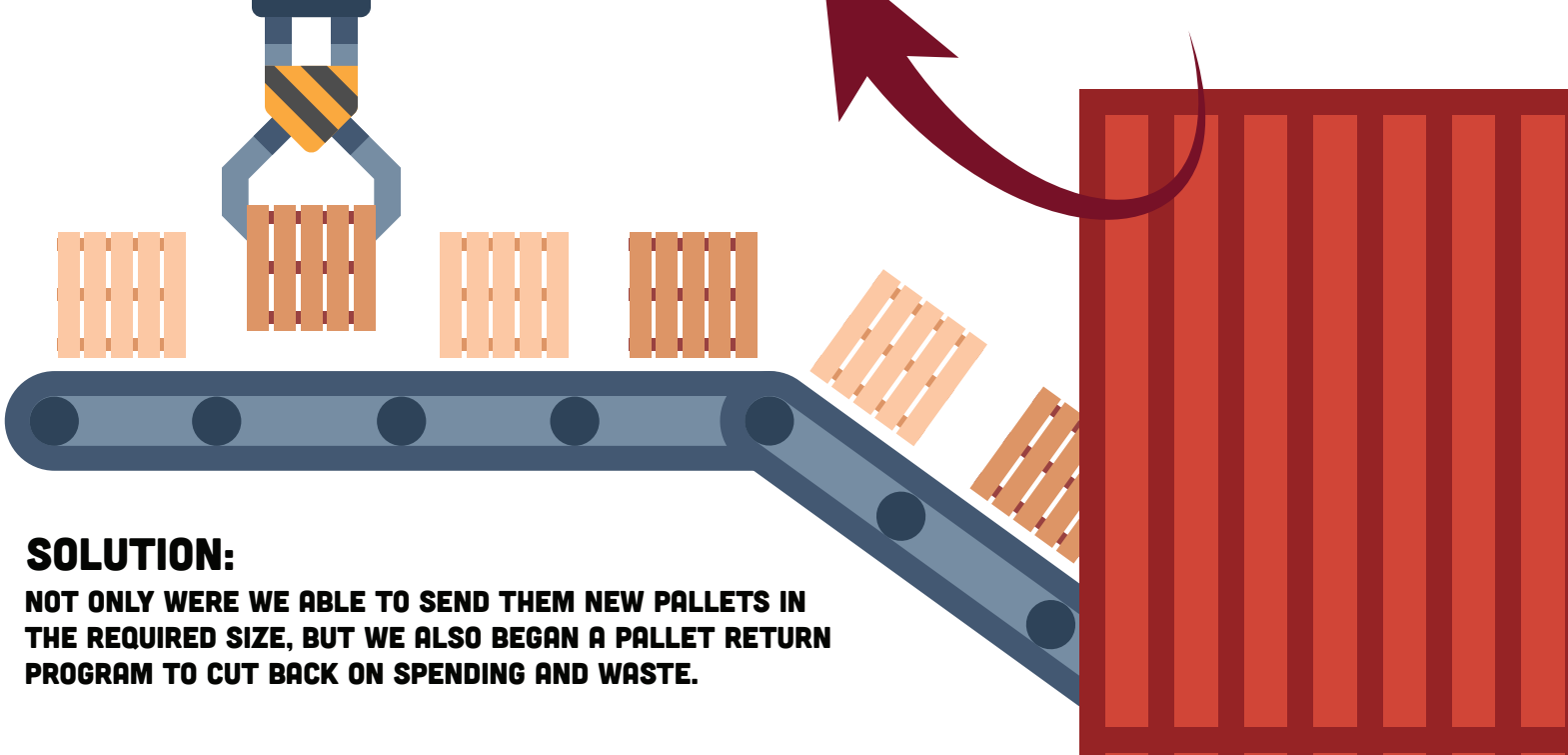
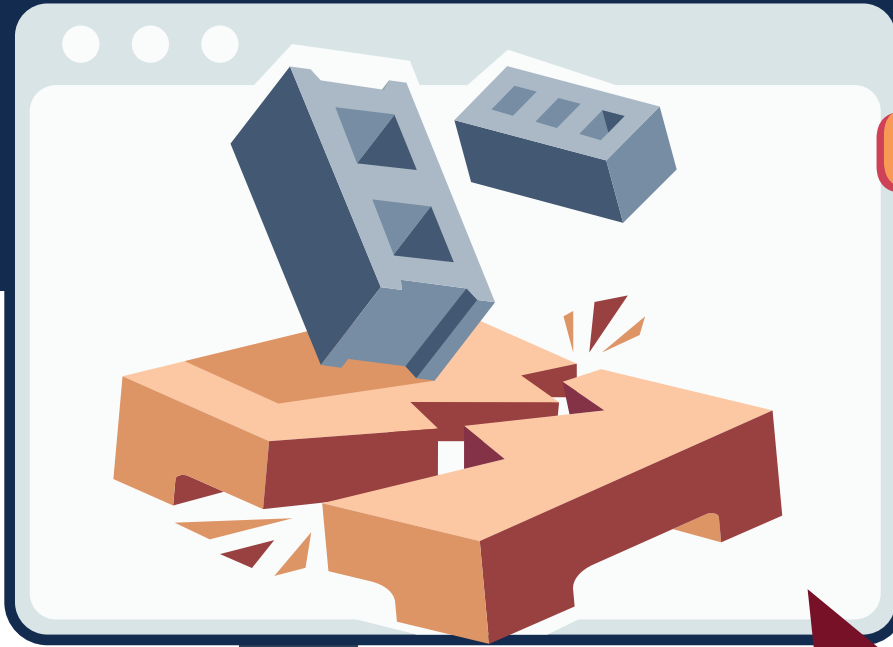
# CASE STUDY

A STONE & MASONRY SUPPLIER

## PROBLEM:

THIS CUSTOMER NEEDED A NEW PALLET SIZE TO ACCOMMODATE PRODUCTS THAT THEIR PREVIOUS VENDOR COULDN'T PROVIDE.

THROUGH AN ONLINE AD, THEY FOUND AND REACHED OUT TO MILLWOOD, INC.



## SOLUTION:

NOT ONLY WERE WE ABLE TO SEND THEM NEW PALLETS IN THE REQUIRED SIZE, BUT WE ALSO BEGAN A PALLET RETURN PROGRAM TO CUT BACK ON SPENDING AND WASTE.

THIS CREATED  
A COST SAVINGS OF

**\$8-10**

PER PALLET FOR A TOTAL ANNUAL SAVINGS OF

**\$60,000-\$70,000**

